

ANDREW CAPPELLETTI

DETAILS

ADDRESS

St. Petersburg
United States of America

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LINKS

[Linkedin](#)

SKILLS

Marketing and Sales



Excellent Communication Skills



Excellent Computer Skills



Highly Organized



Ability to Multitask



PROFILE

- Motivated sales lead with 10+ years professional experience in custom millwork manufacturing
- Law school graduate with 9+ years professional experience in commercial construction contract procurement

EMPLOYMENT HISTORY

Project Estimator, TJ Hale

Menomonee Falls, WI

Sep 2022 — Aug 2024

- Estimated large complex custom millwork projects through complete phases of development from budget to final design
- Estimated commercial store millwork fixture projects for various large retailers
- Participated in estimating several design build development projects for private clients

Project Estimator, Thompson Millwork

Mebane, NC

Jan 2021 — Mar 2022

- Estimated large-scale custom millwork projects through various phases of development from budget through final installation
- Competed for requests for proposals for custom millwork from various general contractors throughout North Carolina
- Reviewed and negotiated change orders in existing contracted scopes of work as needed and required for projects
- Produced total project cost estimates for clients to support their allocation of budgets

Project Estimator, Cleora Sterling Corporation

Mebane, NC

Jul 2013 — Jan 2021

- Estimated cost for commercial millwork projects including custom cabinetry, countertops, wood paneling, running trim
- Determined associated costs for materials, number of labor hours for various manufacturing processes, engineering time and installation costs
- Participated in design builds with existing clients to develop millwork design concepts and produce complete builds
- Reviewed and negotiated commercial contracts between first tier subcontractor and general contractors

EDUCATION

Juris Doctor, North Carolina Central University

Durham

Aug 2010 — Jun 2013

Bachelor of Arts, University of North Carolina at Wilmington

Wilmington

Aug 2006 — Jun 2010

- Criminal Justice Major
- Political Science & Sociology Minors