David B. Henshaw

31810 Vine Street Sorrento, Florida 32776 Cellphone: 727.638.2500 dbhenshaw@gmail.com

Executive Profile

SUMMARY: I am a dependable, self motivated person, having the technical skills knowledge and attitude to initiate and implement company wide programs and systems, manage multiple projects, while solving problems, in a professional manner, which may arise in any and all aspects of the architectural woodwork industry.

Skill Highlights

 Operations, Project Management, Estimating and Business Development, Engineering, AutoCAD, Microvellum, Cost Analysis, Microsoft Office, Bluebeam, Design and Implementation • All phases of the Architectural Millwork and Woodwork discipline. • Casinos, Hotels, Stadiums, Restaurants, Corporate Offices, AWI QCP

Core Accomplishments

• I have remained faithful to the woodworking industry my entire professional life. I built my career from the ground up, initially apprenticing in England to learn the craft that has served me well. Through dedication and hard work, I have built and run major national and international woodworking concerns, which remain profitable today. I can call on any past relationships from manufacturers to large multinational general contractors, as well as prominent design professionals, who will give sage recommendations on my behalf.

Professional Experience

dhenshaw, Inc.

December 2018 to present Central Florida, Florida

• CHIEF EXCUTIVE OFFICER • Responsible for complete operation of an architectural woodworking estimating and project management operation • Responsible for generating consistently, in excess of \$7,000,000 in sales, engineering, project management, manufacturing, installation and scheduling. • Direct reports to several AWI manufacturing facilities throughout the USA • Project range \$100,000 to \$14,000,000 contract size. All pre-production and many installations.

Wood Company, Inc.

December 2005 to 2018 Clearwater, Florida

CHIEF OPERATING OFFICER • Responsible for complete operation of an AWI Premium (QCP) Certified architectural woodworking plant • Responsible for generating consistently, in excess of \$7,000,000 in sales, engineering, project management, manufacturing, installation and scheduling. • Direct report to CEO / President • Responsible for directing upwards of 16 direct reports • Project range \$100,000 to \$6,000,000

Cayman National Manufacturing

July 2003 to December 2005 Deerfield Beach, Florida

CHIEF OPERATING OFFICER • Responsible for complete operation of an AWI architectural woodworking plant • Responsible for generating consistently, in excess of \$10,000,000 in sales, engineering, project management, manufacturing, installation and scheduling. • Direct report to CEO / President • Responsible for directing upwards of 20 direct reports • Project range \$100,000 to \$4,000,000

Architectural Specialties Trading Company

March 1997 to July 2003 Pensacola, Florida

• **PROJECT MANAGER / ESTIMATOR** • Initiate, engineer and manage from conception through warranty period, entire woodworking projects. • Consideration and accountability for estimating, engineering (AutoCad), specification adherence and coordination of large national and international commercial woodworking projects.. • Project range \$100,000 to \$4,000,000

Education •

- University of Miami June 1982 Mechanical Engineering Coral Gables, Florida
- The American School of London June 1977 General Studies London, England

Additional Information Personal:

Married, Strong family values; Christian, two children, excellent health.

References, Recent project completion list and qualifications available upon request